| NASHUA SENIOR ACTIVITY CEN | ITER | 2019 INC | OME AND | EXPENDIT | JRES | - | P&L monthly forme | at 2019.xls | | |
|-----------------------------------|----------------|------------|----------------|----------|-----------|-----------|-------------------|-------------|-----------|----------|
| | DECEMBER, 2019 | | DECEMBER, 2019 | | 2019 YTD | | 2019 YTD | | YTD VA | RIANCE |
| | Actual | | Budget | | Actual | | Budget | | Amount | Pct |
| Ordinary Income | | | | | | | | <u> </u> | Amount | Act/Bud |
| <u>Development</u> | | | | | | - | | | | Acty Bud |
| Annual Drive | \$7,305 | | \$18,500 | | \$22,040 | | \$18,500 | | \$3,540 | 119 |
| Direct Public Support | \$1,832 | | \$1,500 | | \$15,642 | | \$18,000 | | (\$2,358) | |
| Various Fundraisers | \$748 | | \$2,200 | | \$13,443 | | \$7,000 | | \$6,443 | 192 |
| Senior Picnic | \$0 | | \$0 | P. 1 | \$10,993 | | \$10,000 | | \$993 | 110 |
| Variety Show | \$251 | | \$0 | | \$10,599 | | \$8,400 | | \$2,199 | 126 |
| Flea Market | \$0 | | \$0 | | \$10,308 | | \$9,200 | | \$1,108 | 112 |
| Fire and Fusion | \$0 | | \$0 | | \$54,320 | | \$48,000 | | \$6,320 | 113 |
| Indirect Support (City, other) | \$450 | | \$0 | | \$27,468 | | \$0 | | \$27,468 | 0 |
| Total Development | | \$10,586 | | \$22,200 | | \$164,813 | - = = | \$119,100 | | 138% |
| Membership | | \$1,470 | | \$3,500 | | \$39,983 | | \$43,000 | (\$3,017) | 93% |
| Other Income (BB \$46,062) | | \$375 | | \$450 | | \$109,922 | | \$29,800 | \$80,122 | 369% |
| Program Income | | \$4,333 | | \$5,500 | | \$73,578 | | \$73,400 | \$178 | 100% |
| Rental Income | | \$6,170 | | \$6,000 | | \$69,219 | | \$70,000 | (\$781) | 99% |
| Retail Operations | | \$1,554 | | \$2,200 | | \$23,675 | | \$25,500 | (\$1,825) | 93% |
| Trip Income | | \$3,741 | | \$2,000 | | \$21,745 | | \$20,000 | \$1,745 | 109% |
| Total Ordinary Income | | \$28,229 | | \$41,850 | | \$502,935 | | \$380,800 | \$122,135 | 132% |
| Operating Expenses | | | | | | | | | | |
| Business Expense | \$171 | | \$675 | | \$9,987 | | \$7,800 | | \$2,187 | 128% |
| Contract Services | \$4,595 | | \$4,500 | | \$7,196 | | \$6,350 | | \$846 | 113% |
| Development Exp (incl 10th anniv) | \$3,430 | | \$1,500 | | \$26,478 | | \$16,700 | | \$9,778 | 159% |
| Facilities and Equipment | \$3,905 | | \$3,545 | | \$52,595 | | \$49,400 | | \$3,195 | 106% |
| Grant Expenditures | \$450 | | \$0 | | \$27,468 | | \$0 | | \$27,468 | 0% |
| Liability Insurance | \$517 | | \$750 | | \$7,262 | | \$10,800 | | (\$3,538) | 67% |
| Operations | \$1,071 | | \$1,400 | | \$24,827 | | \$24,200 | | \$627 | 103% |
| Payroll Expense | \$29,402 | | \$19,150 | | \$239,641 | | \$226,900 | | \$12,741 | 106% |
| Program Expense | \$1,508 | | \$2,200 | | \$30,195 | | \$32,600 | | (\$2,405) | 93% |
| Other | <u>\$0</u> | | \$1,100 | | \$2,863 | | \$6,000 | п-ти | (\$3,137) | 48% |
| otal Operating Expense | | \$45,049 | | \$34,820 | , | \$428,512 | - | \$380,750 | \$47,762 | 113% |
| let Operating Income (loss) | | (\$16,820) | | \$7,030 | | \$74,423 | | \$50 | \$74,373 | |
| lon-operating income | | <u>\$0</u> | | \$0 | | \$0 | | \$0 | | |
| let Income | | (\$16,820) | \$0 | \$7,030 | | \$74,423 | \$0 | \$50 | | |
| Informational: | * | | | . , | I, | Ţ, · | ÇÜ | 750 | | 1 |
| ivestment Income (Loss) | Ś | 3,253 | | | , | 21,440 | | - | | 11 |