| NASHUA SENIOR ACTIVITY CEN              | ITER                | 2017       | INCOME A            | AND EXPEN  | DITURES            | ,        | P&L monthly forma  | t 2017.xls |
|---|---------------------|------------|---------------------|------------|--------------------|----------|--------------------|------------|
|   | Mar, 2017<br>Actual |            | Mar, 2017<br>Budget |            | 2017 YTD<br>Actual |          | 2017 YTD<br>Budget |            |
|   |                     |            |                     |            |                    |          |                    |            |
| Ordinary Income                         |                     |            |                     |            |                    |          |                    |            |
| Development                             |                     |            |                     |            |                    |          |                    |            |
| Annual Drive                            | \$100               |            | \$0                 |            | \$2,060            |          | \$2,000            |            |
| Direct Public Support                   | \$3,103             |            | \$1,200             |            | \$6,025            |          | \$3,400            |            |
| Various Fundraisers                     | \$380               |            | \$0                 |            | \$2,118            |          | \$1,000            |            |
| Senior Picnic                           | \$800               |            | \$500               |            | \$1,900            |          | \$2,500            |            |
| Variety Show                            | \$0                 |            | \$0                 |            | \$1,075            |          | \$500              |            |
| Flea Market                             | \$701               |            | \$2,600             |            | \$3,574            |          | \$5,700            |            |
| Fire and Fusion                         | \$7,214             |            | \$10,000            |            | \$29,373           |          | \$23,000           |            |
| Indirect Support (City, other)          | \$0                 |            | <u>\$0</u>          |            | \$2,585            |          | \$0                |            |
| Total Development                       |                     | \$12,298   |                     | \$14,300   |                    | \$48,710 |                    | \$38,100   |
| Membership                              |                     | \$4,215    |                     | \$4,000    |                    | \$10,895 |                    | \$10,800   |
| Other Income                            |                     | \$105      |                     | \$500      |                    | \$1,642  |                    | \$1,500    |
| Program Income                          |                     | \$6,114    |                     | \$5,500    |                    | \$15,935 |                    | \$16,500   |
| Rental Income                           |                     | \$6,038    |                     | \$5,300    |                    | \$15,785 |                    | \$15,800   |
| Retail Operations                       |                     | \$2,012    |                     | \$2,300    |                    | \$4,753  |                    | \$6,900    |
| Trip Income                             |                     | \$861      |                     | \$400      |                    | \$961    |                    | \$400      |
| Total Ordinary Income                   |                     | \$31,643   |                     | \$32,300   |                    | \$98,681 |                    | \$90,000   |
| Operating Expenses                      |                     |            |                     |            |                    |          |                    |            |
| Business Expense                        |                     | \$769      |                     | \$500      |                    | \$2,063  |                    | \$1,500    |
| Contract Services                       |                     | \$731      |                     | \$150      |                    | \$1,090  |                    | \$560      |
| Development Expenses                    |                     | \$1,476    |                     | \$650      |                    | \$2,559  |                    | \$1,250    |
| Facilities and Equipment                |                     | \$3,799    |                     | \$3,200    |                    | \$10,475 |                    | \$9,400    |
| Grant Expenditures                      |                     | \$0        |                     | \$0        |                    | \$2,585  |                    | \$0        |
| Liability Insurance                     |                     | \$0        |                     | \$0        |                    | \$715    |                    | \$715      |
| Operations                              |                     | \$1,400    |                     | \$900      |                    | \$6,151  |                    | \$5,690    |
| Payroll Expense                         |                     | \$23,846   |                     | \$24,131   |                    | \$58,502 |                    | \$56,275   |
| Program Expense                         |                     | \$2,094    |                     | \$2,160    |                    | \$5,809  |                    | \$6,480    |
| Other                                   |                     | \$500      |                     | \$0        |                    | \$500    |                    | \$0        |
| Total Operating Expense                 |                     | \$34,615   |                     | \$31,691   |                    | \$90,449 |                    | \$81,870   |
| Net Operating Income (loss)             |                     | (\$2,972)  | -                   | \$609      |                    | \$8,232  |                    | \$8,130    |
| Non-operating income                    |                     | <u>\$0</u> |                     | <u>\$0</u> |                    | \$2,150  |                    | <u>\$0</u> |
| Net Income                              |                     | (\$2,972)  | \$0                 | \$609      |                    | \$10,382 | \$0                | \$8,130    |
| Informational: Investment Income (Loss) |                     | \$ 1,323   |                     |            |                    | \$ 826   |                    |            |